



**Proposal Evaluation**  
**Medical Supply Solutions RFP #022422**

Possible Points		Aditi Holdings, LLC	Apollo Health and Beauty Care	Assure Global, LLC DBA We Shield	Atlantic Diving Supply, Inc.	Atlantic Trading, LLC	Clafin Service Company	Clevis Bend	Edan Diagnostics, Inc.	Force Technology Solutions, Ltd.	gSource LLC	HBM Group, Inc.	Hundley Industries	Innovative Health Solutions, LLC
Conformance to RFP Requirements	50	36	34	39	39	34	41		30	33	35	32	32	29
Pricing	400	255	280	331	300	283	320		268	284	328	285	301	281
Financial Viability and Marketplace Success	75	51	50	60	58	50	65		49	48	48	45	44	41
Ability to Sell and Deliver Service	100	65	60	76	70	65	79		62	64	63	62	66	61
Marketing Plan	50	32	30	41	37	34	38		35	32	34	29	30	32
Value Added Attributes	75	59	53	53	56	58	66		45	56	56	50	45	53
Warranty	50	38	26	39	39	38	39		41	36	43	31	33	33
Depth and Breadth of Offered Equipment, Products, or Services	200	126	129	140	130	139	171		138	123	149	125	150	123
<b>Total Points</b>	<b>1,000</b>	<b>662</b>	<b>662</b>	<b>779</b>	<b>729</b>	<b>701</b>	<b>819</b>		<b>668</b>	<b>676</b>	<b>756</b>	<b>659</b>	<b>701</b>	<b>653</b>
<b>Rank Order</b>		<b>20.5</b>	<b>20.5</b>	<b>5</b>	<b>11</b>	<b>15.5</b>	<b>2</b>		<b>19</b>	<b>18</b>	<b>10</b>	<b>22</b>	<b>15.5</b>	<b>23</b>

Possible Points		JHB Group, Inc.	JML Medical, Inc.	McKesson	Medical Express	Medline Industries, Inc.	Med Solutions, LLC	Minogue Medical, Inc.	NWPT, LLC	Omniceil, Inc.	Precision ADM, Inc.	Professional Software for Nurses, Inc.	RWC Industries	School Health Corporation
Conformance to RFP Requirements	50	39	38	40	35	39	38	31	32	39	37	41	29	44
Pricing	400	328	323	318	288	306	333	254	225	261	278	328	228	360
Financial Viability and Marketplace Success	75	61	51	67	54	65	54	48	45	62	60	61	38	67
Ability to Sell and Deliver Service	100	70	62	77	53	89	67	66	60	78	69	76	59	85
Marketing Plan	50	39	40	36	33	42	38	32	29	37	37	41	26	45
Value Added Attributes	75	60	61	62	58	60	61	56	48	59	59	57	50	67
Warranty	50	40	38	38	39	38	39	41	36	39	40	33	26	42
Depth and Breadth of Offered Equipment, Products, or Services	200	125	154	178	146	179	143	153	120	150	133	139	133	178
<b>Total Points</b>	<b>1,000</b>	<b>762</b>	<b>767</b>	<b>816</b>	<b>706</b>	<b>818</b>	<b>773</b>	<b>681</b>	<b>595</b>	<b>725</b>	<b>712</b>	<b>776</b>	<b>589</b>	<b>888</b>
<b>Rank Order</b>		<b>9</b>	<b>8</b>	<b>4</b>	<b>14</b>	<b>3</b>	<b>7</b>	<b>17</b>	<b>24</b>	<b>12</b>	<b>13</b>	<b>6</b>	<b>25</b>	<b>1</b>

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